

## Workshop Agenda

- 8:30 - 9:00 Social Networking & Refreshments
- 9:00 - 9:15 Welcoming Remarks
- 9:15 - 9:35 Energy Trends & Policy Overview
- 9:35 - 10:00 Case Study Analysis - Cooper Farms, Quasar Energy Group, & 1st Citizen National Bank
- 10:00 - 11:30 Renewable Energy Expert Panel Q&A with Discussion
- 11:30 - 12:30 Tabletop Displays & Followup Meetings with Panelists

**Date:** March 14, 2013

**Time:** 8:30 a.m. - 12:30 p.m.

**Location:** Owens Community College  
Community Education & Wellness  
Center (Room FCE 111)

**Address:** 3200 Bright Road  
Findlay, OH 45840

**RSVP:** This is a FREE workshop sponsored by JobsOhio. To register, RSVP by March 11th to: [odrumsky.1@osu.edu](mailto:odrumsky.1@osu.edu) or call (614) 292-6232 to save your spot today!



**Community Development**

COLLEGE OF FOOD, AGRICULTURAL, AND ENVIRONMENTAL SCIENCES

## Workshop Sponsorship

This workshop is made possible by a private / public partnership between Ohio State University Extension, JobsOhio, and private industry.



The workshop aims to educate participants on Ohio energy policy and strategies. The ultimate goal of this workshop is to provide Ohio business and industry the tools and knowledge to make informed decisions on energy investments, allowing them to prosper, grow, and provide stabilized employment opportunities for Ohioans.



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Keith L. Smith, Associate Vice President for Agricultural Administration; Associate Dean, College of Food, Agricultural, and Environmental Sciences; Director, Ohio State University Extension; and Gist Chair in Extension Education and Leadership.

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## ENERGIZE OHIO BUSINESS & MANUFACTURE WORKSHOP



## Developing and Financing On-Site Renewable Energy



**EMPOWERMENT THROUGH EDUCATION**

March 14th, 2013  
Owens Community College, Findlay Ohio



## Information to Bring With You

Because your time is valuable, we have generated a list of questions to answer in preparation for this workshop. Compiling the requested information ahead of time will allow the panel of experts to provide detailed feedback on your questions as it relates to a potential project at your facility.

1. What is your electric consumption (minimum one-year history)?
2. Available property to support development?
3. Who is your utility provider?
4. What is the zoning ordinance at your facility?
5. What are your goals for electric to be offset by renewable energy?
6. What is your required ROI for this project?
7. If possible bring a copy of an electric bill.



Campbell Soup Co. installed a 9.8 Megawatt Solar field designed to offset more than 15% of their electric consumption at their Napoleon Facility.

## Focus of Workshop

### Can Renewable Energy Benefit my Business?

This workshop will connect renewable energy policy, net metering, and capital investments as a strategy for strengthening Ohio businesses. Utilizing renewable energy resources is one way for businesses to control energy cost, allowing them to remain profitable and expand, while minimizing their environmental impact.

### What is Net Metering

Net metering is a program offered by a utility company for customers who install renewable or advanced energy systems to generate their own electricity. Regardless of when you use the energy or when you produce energy, you are only billed on the net difference over a billing period.

### Is Renewable Energy Economical?

A case study analysis will examine renewable energy projects recently installed by Cooper Farms, First Citizen National Bank, and Quasar Energy Group to offset the energy demands at their respective facilities. While every project is unique, this session will provide participants real-life examples of the decision-making process to invest in a energy project, the capital investment required, estimated payback, and environmental impact.



Cooper Farms installed two 1.5 Megawatt Wind Turbines designed to offset more than 65% of their electric consumption at their Van Wert facility.

## Renewable Energy Expert Panel

The workshop will include a panel of renewable energy experts available for a question and answer session. The panelists will offer expertise and experience in areas such as renewable energy project design, installation, policy, incentives, and financing. The renewable energy expert panel includes:

1. Brian Tschanen, Vaughn Industries
2. Jereme Kent, One Energy
3. Kevin Moyer, Toledo Port Authority
4. Hans Rosebrock, First Energy
5. Anne E. Goodge, PUCO
6. Jessica Dragar, State Treasurer of Ohio

Empowerment Through Education

