CONFERENCE MATERIALS:
2015 EXTENSION RISK MANAGEMENT EDUCATION NATIONAL CONFERENCE

'Shifting Gears' workshops Help Farmers Plan for Their Later Years
Joy Kirkpatrick

A Networking Approach using Extension Agents, Subject Matter Specialist, USDA and State departments of Agricultural Personnel have Successfully Assisted Immigrant and Other Minority Farmer in Delaw
Andy Wetherill

A Problem Solving Approach to Managing Change
Margaret Viebrock

Ag Lender’s Seminar
Karisha Devlin

Agricultural Alternatives
Lynn Kime

Alabama Women-In-Agriculture
Elicia Chaverest

AppSilo.co
Curtis Mahnken

Assessment of Food Defense and Risk Mitigation Workshops for Food Producers and Processors
J. Byron Williams

Become a Power Twitter User
Jeff Reisdorfer

Bovine Respiratory Disease Risk Reduction from Bloodlines to Fencelines
Susan Kerr

Building Viable Agritourism and Farm-Based Education Operations through Risk-Management Education – Strategies for Sustained Adult Learning
Doolarie Singh-Knights

Business Planning as a Risk Management Tool for Urban Gardeners in Alabama
Duncan M. Chembezi

Can Local Corn Price Variation be used to Enhance Marketing Returns?: A five year study of spatial corn price variance
Commodity Challenge - "NEW" Buyer's Game
Edward Usset

Commodity Price Benchmarks
Cory Walters

Cropping and Nutrition Strategies for Improved Milk Margins
Heather Weeks

Dairy Farm Safety - OSHA Preparedness Workshops
Chuck Schwartau

Demystifying the use of market intelligence
Amy Durand

Design Your Succession Plan
Lori Scharmer

Developing Personal Risk Management Plans for Socially Disadvantaged Producers in North Carolina StrikeForce Counties
Laurence Crane

Educating Female Farmers and Forest Landowners on Farm Safety
Frances Gibson

Effectiveness and Impact of Nevada Herds & Harvest: Nevada Beginning Farmer and Rancher Project
Staci Emm

Effectiveness of Dinner Meeting Format on Risk Management Educational Program Delivery
Jodi Richmond

Encouraging Holistic Risk-Mitigation Adoption among WV Annie's Project Participants – The 5-Page Business Plan for Whole-Farm Planning
Doolarie Singh-Knights

Extension Labor Management Programming: Evaluative Outcomes and Impacts
C. Robert Holcomb

Farm and Food Business Risk Management Education for Next Generation Latino Producers in Pennsylvania
Winifred McGee

Farm and Food Tourism: Exploring Opportunities in the West
Kynda Curtis

Farm Food Safety: Training an Angry Mob
Robert Hadad

Financing Cow-calf Operations for Beginning Ranchers
Grain Marketing Education via Distance Learning Technology
Chris Bruynis

How much computer training farmers and ranchers need to reduce farm management risk?
Alexandra Gregory

Implementing Effective Sustainable Agriculture Risk Management Programs - Lessons from the WV Sustainable Agriculture Needs Assessment Survey
Doolarie Singh-Knights

Inspired Questions-For Farmers......there´s an app for that!
David Specht

Interpersonal Barriers to Farm Transition Planning
Kristine Ranger

Leafy Green Crops Help Growers Manage Production Risk
Chris Benedict

Lease Workshops Utilizing Technology and Teams
Mary Sobba

Lessons Learned from Estate and Transition Planning Workshops
Jason Johnson

Long-Term Health Care Planning: A Subset of Farm Transition Programming
Gary Hachfeld

Making Financial Literacy Accessible to youth and other underserved audiences
Ruby Ward

Managing the Inherent Financial Risks of Income Tax Depreciation for Small Vineyards in Oregon and California
Kent FLEMING

MidAtlantic Women in Agriculture: How to Stay “Connected”
Shannon Dill

Produce Safety Trainings: Lessons from Nevada
Seth Urbanowitz

Production to Market-Ready Products: Developing the Training to Equip Female Farmers, Processors, and Retailers with the Skills Needed To
According to the U.S. Energy Information Administration 2013 Annual Energy Outlook Report, the national average cost for electricity in the industrial sector, which includes agricultural and irrigation, is projected to increase from 6.4 cents per kWh in 2013 to 12.8 cents per kWh in 2040. An increase in energy costs will generally raise the prices of agricultural products and reduce farm income, limiting the potential for growth. Energy inputs are important to agriculture, with direct and indirect energy-related expenses representing an average of more than 13 percent of total farm production expenses in 2005–2008. To stabilize energy costs and maximize farm profitability, many agricultural producers are now considering investments in energy efficiency and on-farm solar electric generation. Advances in technology and policy mandates requiring solar development have contributed to system costs reductions. According to a U.S. Department of Energy SunShot Initiative, the average price per kWh of a large-scale solar electric project has dropped from $0.21 c/kWh in 2010 to $0.11 c/kWh in 2013. Extension professionals in Ohio have developed outreach and education programs to educate farmers, and agricultural lenders on solar energy. Educational efforts have focused on distributed generation, net metering, and the financial considerations for solar energy development. Programs were delivered through workshops, demonstrations, factsheets, and podcasts about solar energy. These programs were designed to increase participants’ knowledge of solar energy development, the potential financial risk reduction to the farm business, and the ability to promote informed decision-making with future investments.

MATERIALS

- Reducing Farm Financial Risk with Solar-Electric Generation

Retail Ready for Local Foods
S. Gary Bullen

Returning to the Farm in Wisconsin - Ten years of reaching farm businesses with succession planning
Joy Kirkpatrick

Returning to the Farm: Lessons from 20 years of seminars
John Baker

Risk Management Through Farm Diversification and Marketing to Assist Diverse Audiences
Marion Simon

RISK SCENARIO PLANNING
John Hewlett

Doolarie Singh-Knights
Sharing the Risk: Risk Communication in Community-Supported Agriculture Programs
Mayhah Suri

Starting and Sustaining a Women’s Marketing Club
Kelvin Leibold

Strengthening Community Agrosecurity Planning
Andrea Higdon

The Optimal Cow Size for Intermountain Cow-Calf Operations: The Impact of Public Grazing Fees on the Optimal Cow Size
Jesse Russell

Understanding The Diverse Needs of the Maryland Agriculture Community
Ashley Newhall

Understanding the unique legal landscape of Native American producers
Cris Stainbrook

Using FairRent for the Web in Educational Programming
Dale Nordquist

Using Web-based and Social Media Marketing of Agriculture Risk Management Programming
Sara Siems

Utilizing Videos to Enhance Face-to-Face Crop Risk Management Education
Steven Johnson

Wisteria Alliance
Dawn Mellion - Patin

Women Producers Coping Through Small Support Groups
Helen Brown